

Country Head - Romania

Position Title

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Business

Origin Agri Operations Srl

GENERAL INFORMATION

Origin Enterprises PLC is a leading agri-services group with operations in Ireland, UK, Poland and Ukraine. It is listed on the ESM and AIM markets of the Dublin and London stock exchanges respectively.

Origin Enterprises PLC is now looking for a Country Head to provide strategic management and direction to the Business in Romania.

PURPOSE OF THE ROLE

The Country Head Romania will be providing the leadership, vision, strategy and general management skills needed to grow Origin Enterprises PLC business in Romania thus providing added value for shareholders, colleagues and customers.

The Country Head will be responsible for the development and implementation of a business strategy designed to achieve financial and operational targets.

The Country Head will be responsible for promoting and advancing Origin's culture, vision and mission ensuring a growth in revenues and profitability for the company and its clients in line with Group Strategy.

The Country Head will need to work very closely with the existing senior management of each of the two companies already acquired or will be acquiring in the future, as well as with other Country Heads.

PRINCIPAL ACCOUNTABILITIES

Key Accountabilities will include (but are not restricted to):

- Working closely with incumbent management teams of Origin's Romanian businesses
- Leadership, development and performance management of the Romanian team.
- Full P&L responsibility for the Origin's Romanian business
- Ensure growth is achieved in a responsible and profitable manner in line with the company's culture and mission to deliver value to its customers.
- Working with the management team, the Country Head will nurture and develop new and existing customers, partnerships and other business opportunities.
- Demonstrate executive management skills with proven ability to interact with and lead divisional managers to deliver on business objectives and strategy.
- Identify new business opportunities for growth and expansion in consultation with the corporate development team.

CANDIDATE PROFILE

Qualifications	Recognized Business Management Qualification
Experience and technical skills	Minimum of 5-10 years relevant experience.
	Intimate knowledge and experience of the Romanian agricultural sector
	Experience and understanding of working with and leading a large team with a diverse range of skills and talents
	Broad business knowledge with good commercial, financial and technical acumen.
	Communication, team building, leadership and man management skills
	Fluent English speaker.
Management Behaviours & Personal Characteristics	Self-driven
	Strong communication skills – both verbal and written
	Energetic and entrepreneurial – able to drive performance and add value
	Excellent people leadership and relationship building skills
	Very strong planning and organisational acumen
	High integrity and honesty
Salary Range	Commensurate with experience
Contract Type	Full Time, Permanent
Location	Romania

Please send your applications to **Andreea Ciocoiu - Managing Partner - Avalon Comp SRL**

E-mail: andreea.ciocoiu@avaloncomp.ro

Application deadline Friday September 11th 2015.

Origin Enterprises PLC is an equal opportunity employer.